

Multi Family Office & Private Wealth Management Unit of Satwik & Ritwik Ventures Pvt. Ltd.

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# Building Wealth, Shaping Legacies

As a leading multi-family office, we are dedicated to safeguarding our clients' capital while driving its long-term growth. Serving as private CFOs to ultra high net worth individuals, our mission is to protect & enhance the value of their wealth over time.

With a strong team of over 30 members located across India, we bring a wealth of expertise & experience to our clients' financial journeys. Our extensive network of active relationships, numbering over 40, demonstrates our commitment to personalized & attentive service.

Operating in four key cities across India, our pan India presence ensures convenient accessibility for our esteemed clients. Moreover, our team members boast significant & reputable global & domestic work experience, further solidifying our position as a trusted & reliable partner in wealth management.

At our core, we are dedicated professionals focused on preserving & growing our clients' legacies, backed by a proven track record & a commitment to excellence.



A Leading Multi-Family Office with the long term mission to protect the purchasing power of our clients capital and increase its value over time.



Private CFO to Ultra High Net worth Individuals



30+ Team Members Across India



40+ Number of Active Relationships



4 Cities Pan India Presence



Significant & reputable global and domestic work experience amongst team members



### Satwik Jain

# **F**

#### Founder & Fund Manager

Satwik Jain is a successful global investor known for identifying major wealth creation trends & fast-growing franchises led by capable & management. He has notably identified successful investments, including Trent, Aditya Vision, Dmart Polycab, KEI Industries, Annapurna Swadisht, Bajaj Finance,Info Edge among others which have seen a 3-30x growth over the past seven years.

Currently, Satwik Jain holds the position of fund manager at Right Horizons PMS & serves as a strategic investor at Bimaplus. He has a strong background in equities & alternative asset allocation, having held leadership roles at Client Associates & being part of the Elara India Gateway Fund. Additionally, he has experience in M&A deals from his time at Deloitte.

Beyond his investment career, Satwik Jain co-founded fitnessholic.com, an aggregator platform for fitness centers. He pursued an MBA in finance & marketing at IMT Ghaziabad while also being a professional golfer. Furthermore, he actively engages in various roles as a Venture Partner at Venture Catalysts, an angel investor, guest author, & panelist at international conferences & seminars. Notably, he achieved his dream of financial freedom at the remarkable age of 26, surpassing his initial goal of achieving it by age 30.



# Meet our leadership team





VINAYAK SOOD CA, FAFD Head, IB & Taxation

Spearheads our Investment banking division, while also providing expertise in taxation & insurance advisory. With a successful history of fundraising & forensic accounting at PWC, he has raised funds exceeding INR 500 crores & holds a partnership position at a leading CA firm in North India.



AVP- Family Office

**SUHAIL MAINI** 

Suhail looks at consumer stocks coverage & family offices management.

Previously he was part of HDFC Bank & ICICI Securities in their Investment Advisory division.



CAPT. ASHISH BAHADUR Head – Real Estate

Founder of Reality Decoded with more than 2 decades of experience.

Ashish is Ex Indian Army post which he has had leadership positions in Gap Inc, American Express, IBM, Max New York Life Insurance and Serco Plc with a total transactional value exceeding \$5 billion.

Ashish has been instrumental in assisting clients switching out from physical assets where significant hurdles have been faced by families for several years.



**Rajiv Kumar**SVP-Operations & Client servicing

- Comes with more than 21 years of experience in information technology, Mutual Fund Institutional/Retail sales support, Retirement Fund Portfolio Advisory Services and Management Information Systems (MIS).
- Previously was in a leadership role at S.P.A Securities with AUM upwards of 3500 crores

#### Team





ASHWIN BANSAL, CFA AVP-Family Office

- Ashwin looks at private financials coverage & relationship management.
- Previously part of the Investment Team for a leading impact focused VC Fund
- where he has overseen investments of greater than Rs 100 cr in FY21.
- Previously worked with Deloitte In Equity Valuation.



Himanshi Arora VP-Compliance & Client servicing

- She holds an MBA in Finance & Financial Services from Jaypee Institute of Information & Technology, Noida.
- · Previously worked with L&T
- Financial Services and was a Senior Analyst at Client Associates.
- Currently, she oversees compliance operations, contributing to a seamless and well-regulated financial environment.



**Rohan Srivastava** Advisor Family Office

- Has guided 150+ HNI families, providing financial advice, fostering freedom, and spreading financial literacy.
- With \$10M asset management experience, he excels in personal finance, risk advisory, and behavioural management. His services
- encompass insurance, succession planning, lending, and more.
- An MBA from the Intl. School of Business & Media, he has previously held pivotal roles at Client Associates, Unilever, Jaro Education, and Reliance Industries Limited.



Karan Khanna, CFA AVP-Family Office

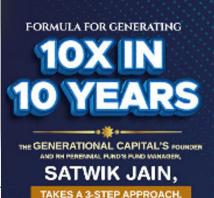
- Karan manages client relationships, and is part of investments research bringing over 8 years of experience in investment management, financial planning, and equity research for top pension funds, hedge funds, and HNIs in India, Europe, and the US.
- Previously with Barclays for 3.5 years, he contributed to the #1-ranked consumer staples team in the Extel II Survey.
- A CFA charterholder, Karan holds a commerce degree from Delhi University.

# Recognition received









Generational Capital Breakout AIF has been ranked no 1 as per moneycontrol and pmsbazaar.

Our listed portfolio management services strategy has been ranked among top 10 by moneycontrol and pms bazaar.

Guest speaker at CFA Society India

Top 10 Startups Wealth Management

Formula for 10x in 10 years

# Recognition received





Satelik Jain is the founder of Generational Capital- a multi-family affice & Sand manager of one of India's best performing PMS, Bit Parential Fund.

his has previously led the equition asset allocation on one of India's surgest muth-danily efficiency leaves that assections which assisted with 1.5 fellow, was part of 4 member been at Darre Indiabetheray fund managing -050 48 million, and did MAA deals belatte upwards of URD to delike

tie also co-founded the Zernats of fitness industry", fitnesshelic aggregating ever Itéritness centers en its platform, and was a prefessional gatter en lise PCTL.

He is a strategic investor in Birko Pius, on insure-tech platform, an angel investor, penedist at serious international conferences, seminars, and guest faculty of scrious institutions like Amilty international, Mil Grasiotod, selain, edigitatened, net, isomospi,

Long-Term Compounding Portfolio?







6 APRIL 2023 | SSCRS Register Novc http://Enktr.ee/Yuva\_Esummit

Tarya Goet +91 9610134551

Guest Speaker - Learnapp

Board of mentors at enlightened Knowledge + Mentorship - Career Success

Satwik Jain invited as a guest speaker and angel investor at Udyami, annual venture investment summit at SSCBS, New Delhi

Venture Partner - Venture Catalysts

Guest Speaker at Investor Accelerator Summit (Goa)



"A magical phenomenon for a spark to blaze into a glorious flame, when a "Golfing wand" is handed over to a child who truly cherishes it"- Vandini Sharmalt was humbling for Generational Capital to be the proud co-sponsor of Shubhankar Sharma Golf Invitational by India's top global golfer, 26 year old Arjuna Awardee Shubhankar Sharma attended by more than 100 junior golfers at Chandigarh Golf Club with the noble initiative of encouraging golf among the juniors.

"A word of hope or kindness is like an oasis in the desert" - Shrimad Bhagwad Geeta

Generational Capital as a growing responsible corporate citizen has started its Corporate Social Responsibility initiative by donating 50 blankets and food across New Delhi





#### **Testimonials**





Ravi Jhunjhunwala (Promoter LNJ Bhilwara Group)

"I'm impressed by the fund's vision, investment philosophy, and long-term approach. Having known Satwik Jain for many years, I can attest to his deep knowledge of Indian businesses and the economy, which enables him to consistently identify superior opportunities ahead of the market."



Ashish Divgi (Promoter Group, Divgi TTS)

"Entrusting the GC team with our family's wealth and finances has been one of our best decisions—their expertise, personalized approach, and unwavering commitment have brought us both growth and peace of mind."



Vatsal Agarwal
(Promoter Tirupati Pipes)

"Finding a skilled manager like Satwik is key to successful investing. I've invested in his funds and believe that professionals like him, with a strong sense of navigation and strategy, are best equipped to uncover market alpha. My advice: trust your money with such experts"



Nikhil A Dalmia (Promoter Ashok Dalmia group)

"Generational Capital has managed my financial needs with such care that it has given me the security and confidence to make bolder investment choices. Their guidance has been invaluable in helping me take more calculated risks."



Sanjay Saraff (Founder Annu Projects)

"The GC team's passion for investing, clear thinking, and thorough research gave us strong confidence as early investors in Generational capital fund. Their consistent performance has only reinforced our trust, making it one of the best-performing funds in our portfolio."

#### **Testimonials**





Pulkit Bansal (Promoter, Liberty Shoes)

"The team comes up with a multi-faceted approach to simplify complex investment themes.!"



Shrey Jain
(Founder & CEO SAS Online)

"Generational Capital has built a relationship with me based on trust, treating me as more than just an account number. They're not only managing my investments but also act as trusted financial advisors, always considering my risk appetite when making recommendations."



Aman Jain
(Co Founder, Go Paisa Netventures)

"The team brings significant insights into global & domestic markets across asset classes. Working with them proved to be invaluable, & we look at a continued long-term relationship with them.!"



(Director (IQVIA, NYSE Listed Technology Conglomerate)

Kumar Babu Vardham

"The team has helped consolidate our finances & devise our wealth-creation journey for the next decade!"



**Atul Mehrotra** 

(Promoter Mehrotra Buildcon)

"Satwik and his team consistently prioritize their clients' best interests, demonstrating deep expertise across various asset classes. They respond quickly to client needs and are always proactive with valuable suggestions.!"

#### **Testimonials**





**Rakul Preet Singh** 

(Leading Indian Actor & Entrepenuer)

"I would talk of the instant impact if I have to talk about the team. The energy these young individuals have is heartening to see. They have managed to add monetary & non-monetary value to my finances & the best part is, the entire process seemed effortless."



Gayatri Bhardwaj

(Bollywood Actress, Miss India 2018)

"Satwik & his team have become close to our family on whom we can trust to navigate the journey towards financial freedom!"



Mrunal Thakur

(Leading Indian Actor & Entrepenuer)

"I have interacted with the team through market cycles & am impressed by their ability to stay calm and identify megatrends across the spectrum of investments!"



Shri Vibhakar Shastri

(National Spokesperson, Indian National Congress)

"Generational Capital is conservative with its approach towards money but is very good at spotting new opportunities in the market.!"



Shubhankar Sharma

(Professional Golfer)

"Knowing Satwik for more than 20 years as a golfer, he approaches financial planning like golf knowing when to be aggressive and when to stay low delivering optimum returns.!"

# Backed by a strong advisory board





Dr. (Prof.) M.C. Misra

(FRCS, D.Sc., FAMS, MS, MBBS)
Healthcare Advisor
(Ex-Director- AllMS)



**Abhinav Sonkar** 

PE/VC Advisor Entrepreneur| Investment Banker| Angel Investor| PE/VC| IIM

(Ex- AVP (PE/VC)- Axis Bank, HDFC Bank)



Col. Sanjay Kumar Jain (Director Serendipity Movers, India Head PJS Overseas, Ex Express Clinics, Commandant- Northern Command Vehicle Depot)



Harsh Vardhan Wadhwa

(Director Ai Champdany Industries Ltd Alumni of Harvard Extension School)



Vinit Garg Founder & CEO at Mylo (ITC, Indiya Capital funded leading D2C brand).

He is an alumnus of the Indian School of Business (ISB), Hyderabad



#### What we do

#### INVESTMENT BANKING

- Private Equity, M&A & Early-Stage Investments
- Strategic Corporate Finance support
- Working capital financing solutions
- Structured financing through partner lenders

#### **MULTI FAMILY OFFICE**



- Family centric, holistic advice
- Sourcing best fund managers and investment ideas
- Keep track of consolidated reporting
- Portfolio review and reporting



#### **ESTATE PLANNING**

- Family constitution viz. Family Boards, Family Councils etc.
- Trust formation & management
- Structuring for global Indian families



#### **PORTFOLIO MANAGEMENT SERVICES**

- Clear, robust & effective, actively managed investment solutions
- Focus on current and emerging monopolists
- Expertise in forensic accounting & proprietary fraud research



## What we do

# REAL ESTATE ADVISORY

- Investment management
- Cross residential commercial
- Structured real estate



#### TAXATION ADVISORY

- Corporate and personal tax compliances
- GST compliances
- Tax due diligence
- Advisory and compliances under the Foreign Exchange Management Act, 1999



#### **INSURANCE**

- Designing a comprehensive policy addressing the risks of mortality, morbidity, longevity and interest rates
- Outsourced tie-ups with all leading insurers







# Family office aims

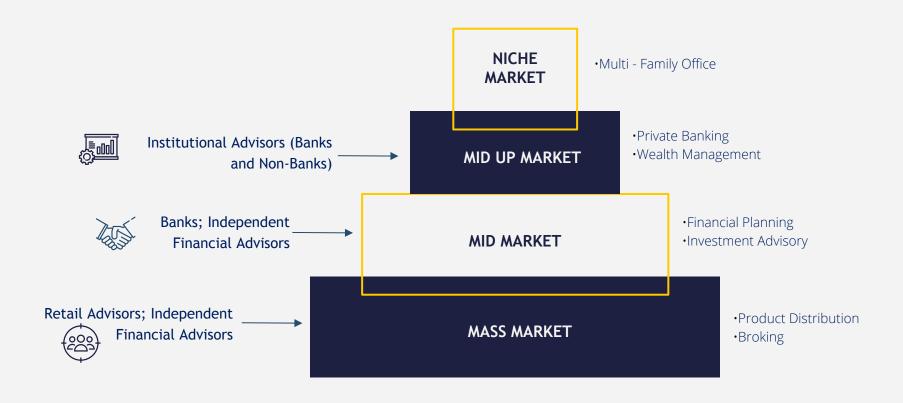


TO CONTROL A CLIENTS ASSETS BY HAVING A FINANCIAL SYSTEM IN PLACE

- **BIG PICTURE ANALYSIS** | Bird's eye view of your financials
- WEALTH CREATION POLICY | Annual target of your incremental assets
- ASSET ALLOCATION POLICY | Would not allow to tamper with your risk
- **INVESTMENT MANAGEMENT** | Defines rules for selecting specific assets
- PORTFOLIO RE- ALLOCATION | To improve return per unit risk
- PORTFOLIO REVIEW | Helps in taking decisions based on facts
- **WEALTH CREATION POLICY** | Should be reviewed every year
- **ESTATE PLANNING POLICY** | Should be reviewed every year

# Hierarchy of the industry







# Our Guiding Principles

# **Our Guiding Principles**



We believe that any successful relationship demands a profound sense of personal compatibility. This implies clear understanding of goals and objectives & a mutual appreciation for common and permanent values.



#### **IRREPLACEABILITY**

Your capital represent the savings and lifetime work of your family. We have the utmost respect for its irreplaceability & protection.



#### **SURVIVAL OVER RETURNS**

We strongly believe capital survival is a prerequisite to capital growth & that the choice between the two is an easy one.



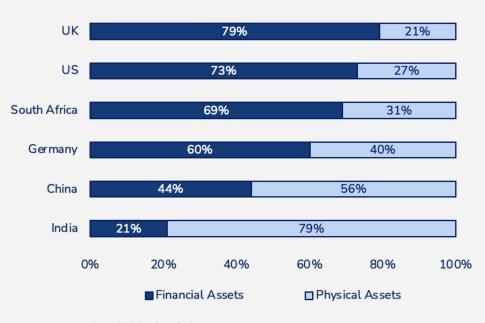
#### TIME RATHER THAN TIMING

We have witnessed wealth being generated in short spurts unlike tidy excel projections of bookish theories.

# The purpose is to compound your wealth



#### DISTRIBUTION OF FINANCIAL & PHYSICAL ASSETS, GLOBALLY



#### ASSET ALLOCATION ACROSS WEALTH SPECTRUMS IN INDIA

Asset Class	Indian Retail	Indian HNI	Indian Family Office
Real Estate	56%	27%	15%
Gold	12%	5%	2%
Debt	28%	21%	13%
Equity	4%	37%	50%
Alternatives	0%	10%	20%
Post-tax Returns	7%	10%	12%
Wealth Multiple	27x	135x	278x

Source: Julius Baer

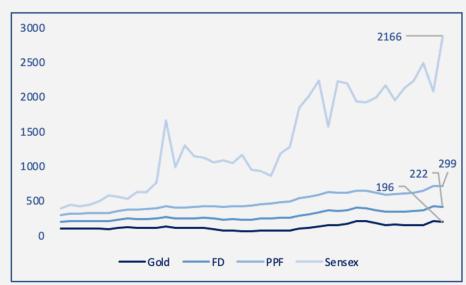
Source: RBI Savings data, Julius Baer

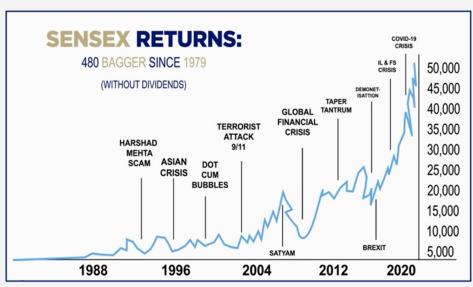
# Asset class returns & the journey of sensex

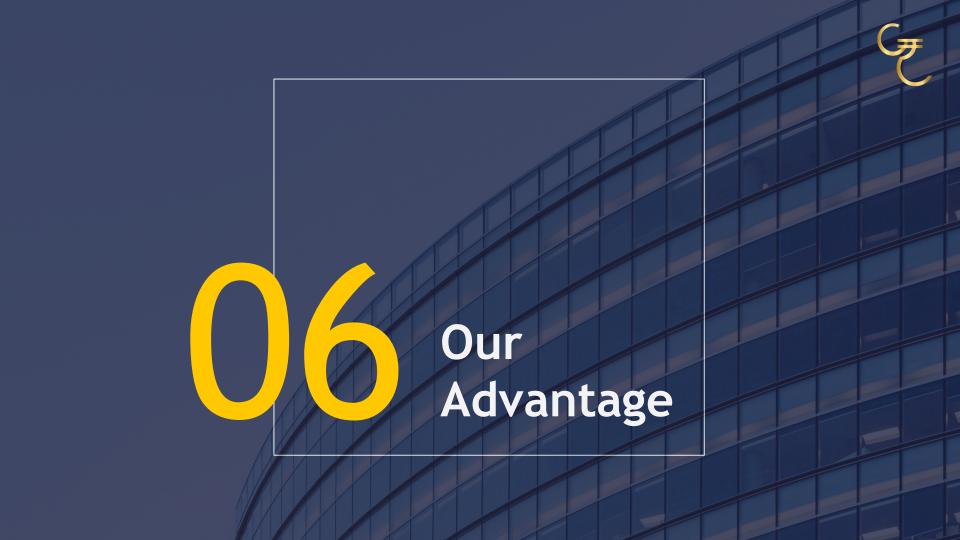


# INFLATION ADJUSTED RETURNS OF SENSEX VS THE REST (Rs 100 invested in 1981)

#### **JOURNEY OF SENSEX**







# Break-even Analysis



# Process driven alpha



STEP 5:

**MODEL PORTFOLIO** 

**STEP 4:** 

WHITELIST PRODUCTS

STEP 3:

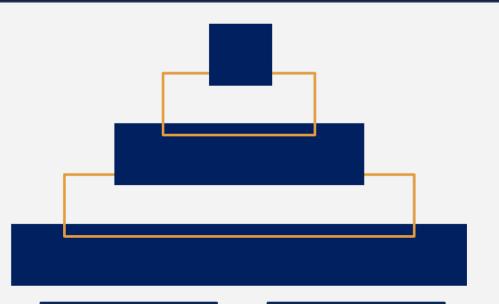
QUALITATIVE ANALYSIS

STEP 2:

QUANTITATIVE SCREENING

STEP 1:

**FUND UNIVERSE** 



## QUANTITATIVE FACTORS

Performance Risk parameters Return factors Peer Analysis

#### **QUALITATIVE ANALYSIS**

Fund Manager Experience Investment Strategy Risk Management Institutional Factors INVESTMENT COMMITTEE VOTING

ASSET
ALLOCATION
ANALYSIS

# Product driven alpha

#### **HEDGE FUND STRATEGIES**

Products that provide a cushion to the overall portfolio

#### **PRIVATE EQUITY**

An opportunity to invest in the growing start-up space of the country

#### PMS / AIF

Generating returns through quality & independent portfolios managed by top fund managers of the country

# **F**

#### MUTUAL FUNDS

Tax efficient traditional investments

# CROSS BORDER STRATEGIES

Creation of international assets

#### **DEBT STRATEGIES**

Stable returns generated by top fund managers of the country

# REAL ESTATE FUNDS & STRUCTURES

Alternative products with high alpha generation capabilities

# "GC IB- Select fundraising & valuation engagements"



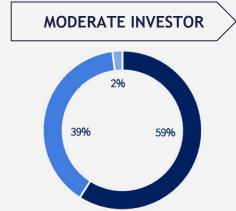


## The power asset allocation



Asset allocation is an essential concept as it directly ties the composition of your portfolio to your financial goals and aspirations. It also helps you factor in your investing time horizon, comfort with risk and liquidity needs, or funds for unexpected expenses.













Cash

# The power of asset allocation (equity)





The portfolio allocation is done using the Multi-Factor Approach wherein the final allocation is a weighted average of allocation recommended by each individual factor. This individual factor allocation is determined using historical quartiles. Any residual allocation is invested in CRISIL's short term bond fund index

	Monthly Rebalancing	100% Debt	50/50 D/E (Rebalanced)	50/50 D/E (Static)	100% BSE 500 TRI		
CAGR	10.46%	8.53%	9.19%	8.73%	8.94%		
Avg. 1Y Rolling	10.52%	8.60%	9.37%	9.01%	10.02%		
Avg. 3Y Rolling	11.79%	8.52%	10.69%	10.37%	12.32%		
Avg. 5Y Rolling	11.93%	8.66%	10.74%	10.42%	12.25%		
Sharpe	0.442	N/A	0.352	0.309	0.235		
Portfolio SD	2.95%	N/A	2.67%	2.65%	5.26%		

According to our strategy, monthly rebalancing outperforms all other portfolios on CAGR and delivers the highest Sharpe (returns adjusted for volatility and risk).

# The power of asset allocation (debt)



12 4	B C D E		AD	AE	AF	AG	AH	Al	Al	AK	AL.	AM	AN	AO	AP	AQ A
1	Debt Portfolio Deep Dive															
2																
3		MP/WL														Г
4		SEBI Category	Corporate Bond	Corporate Bond	Credit Risk Fund	Credit Bisk Fund	Credit Bisk Fund	Credit Dick Fund	d Credit Dick Fund	Credit Risk Fun	Credit Dick Fund	d Credit Bisk Supe	Credit Blok Fun	d Cradit Dick Fun	d Credit Dick Fun	d Credit Ris
5		Portfolio date	31-Dec-20	31-Dec-20		31-Dec-20	31-Dec-20	31-Dec-20		31-Dec-20	31-Dec-20					
		r or quae date	77 00 10	UTI Corporate	Aditya Birla SL			Franklin India	77 000 700					Nippon India		
			SBI Corp Bond	Bond Fund-	Credit Risk Fund	Axis Credit Risk	DSP Credit Risk	Credit Risk	HDFC Credit Risk		IDFC Credit Risk			Credit Risk	SBI Credit Risk	
	Max exposure		Fund-Reg(G)	Reg(G)	Reg(G)	Fund-Reg(G)	Fund-Reg(G)	Fund(G)	Debt Fund-(G)	Risk Fund(G)	Fund-Reg(G)	Fund(G)	Fund(G)	Fund(G)	Fund-Reg(G)	Fund-Re
- 30	Max exposure	Total under watch	0.00%	0.00%	20,39%	4.37%	0.00%	33.40%	21.88%	13.81%	12.08%	8.07%	0.00%	30.05%	6.78%	6.70
31		Total didel water	0.00%	0.00%	20.3376	4.37%	0.0074	33,40,0	22.00%	13.01%	12.0070	0.0779	0.00%	30,0379	0.76%	0.70
T - 32		Net YTM	3.9%	4.4%	5.8%	6.1%	4.1%	8.3%	6.7%	6.1%	5.4%	5.6%	4.6%	9.7%	5.5%	5.55
- 33		Expense Ratio	0.8%	0.6%	1.9%	1.7%	1.6%	0.6%	1.6%	1.7%	1.7%	1.7%	1.7%	1.7%	1.6%	1.65
- 34		Avg Maturity	2.97	3.15	2.37	1.60	0.36	2.45	2.37	2.50	3.58	2.48	2.81	1.74	2.87	1.9
. 35		Mod Duration	2,52	2.58	1.81	1.20	0.24	1.58	1.90	1.92	2.78	1.71	2,28	1.20	2.31	1.6
. 36		Avg Credit Quality	AAA	AAA	AA	AA	AAA	Sub AA	AA.	AA	AAA	AAA	AAA	Sub AA	M	AM
- 37		AAA%	100%	100%	37%	31%	47%	24%	39%	32%	55%	46%	70%	14%	36%	475
- 38		AA%	0%	0%	40%	61%	47%	31%	48%	48%	38%	42%	30%	10%	53%	385
. 39		Sub AA%	0%	0%	22%	8%	6%	45%	13%	20%	6%	13%	0%	76%	10%	155
- 40		Dec-20	28,522	2,855	1,634	560	306	3,638	6,601	6,735	811	1,845	245	1,235	3,671	31
- 41		Nov-20 Jan-20	27,761 10,642	2,533 728	1,662 5,184	570 1,205	315 1,318	3,567 5,585	6,480	6,685 12,381	1,564	1,851 5,104	251 1,728	1,284	3,699 5,055	1,11
. 43		1 Month Drop	2.7%	12,7%	-1.6%	-1.8%	-3.1%	2.0%	1.9%	0.7%	0.9%	-0.3%	-2.5%	-3.9%	-0.8%	-10.9
- 44		Monthly AUM drop	5.2%	6.2%	-18.1%	-9.6%	-27.6%	-4.5%	-10.0%	-7.0%	-7.7%	-14.7%	-50.4%	-24.9%	-3.1%	-21.5
- 45		manual productor	512.70	012.70	-201270	-51070	-271070	-41510	-20.0%	-71070	-717 10	-2417 10	-301470	-24.5%	-5.270	-6.416
- 46																
- 47																
- 48																
	Debt Portfolio	Please clear junk values				-										
49	value in lacs	FIRST and then enter values														
50		Net YTM	3.9%	4.4%	5.8%	6.1%	4.1%	8.3%	6.7%	6.1%	5.4%	5.6%	4.6%	9.7%	5.5%	5.55
51		Portfolio Weightage	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.05
52																

According to our strategy, monthly rebalancing outperforms all other portfolios on CAGR and delivers the highest Sharpe (returns adjusted for volatility and risk).



## Contact us

#### Corporate office

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Sector 26,
Chandigarh 160101

# **Thanks**





