

Multi Family Office & Private Wealth Management Unit of Satwik & Ritwik Ventures Pvt. Ltd.

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## Building Wealth, Shaping Legacies

As a leading multi-family office, we are dedicated to safeguarding our clients' capital while driving its long-term growth. Serving as private CFOs to ultra high net worth individuals, our mission is to protect & enhance the value of their wealth over time.

With a strong team of over 30 members located across India, we bring a wealth of expertise & experience to our clients' financial journeys. Our extensive network of active relationships, numbering over 40, demonstrates our commitment to personalized & attentive service.

Operating in four key cities across India, our pan India presence ensures convenient accessibility for our esteemed clients. Moreover, our team members boast significant & reputable global & domestic work experience, further solidifying our position as a trusted & reliable partner in wealth management.

At our core, we are dedicated professionals focused on preserving & growing our clients' legacies, backed by a proven track record & a commitment to excellence.



A Leading Multi-Family Office with the long term mission to protect the purchasing power of our clients capital and increase its value over time.



Private CFO to Ultra High Net worth Individuals



30+ Team Members Across India



40+ Number of Active Relationships



4 Cities Pan India Presence



Significant & reputable global and domestic work experience amongst team members



## Satwik Jain

## (37: (37:

#### Founder & Fund Manager

Satwik Jain is a successful global investor known for identifying major wealth creation trends & fast-growing franchises led by capable & management. He has notably identified successful investments, including Trent, Reshamandi, Polycab, KEI Industries, Aditya Vision, Annapurna Swadisht, Dmart, Bajaj Finance,Info Edge among others which have seen a 3-30x growth over the past seven years.

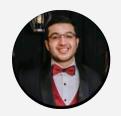
Currently, Satwik Jain holds the position of fund manager at RH Perennial PMS & serves as a strategic investor at Bimaplus. He has a strong background in equities & alternative asset allocation, having held leadership roles at Client Associates & being part of the Elara India Gateway Fund. Additionally, he has experience in M&A deals from his time at Deloitte.

Beyond his investment career, Satwik Jain co-founded fitnessholic.com, an aggregator platform for fitness centers. He pursued an MBA in finance & marketing at IMT Ghaziabad while also being a professional golfer. Furthermore, he actively engages in various roles as a Venture Partner at Venture Catalysts, an angel investor, guest author, & panelist at international conferences & seminars. Notably, he achieved his dream of financial freedom at the remarkable age of 26, surpassing his initial goal of achieving it by age 30.



## Meet our leadership team





VINAYAK SOOD CA, FAFD Head, IB & Taxation

Spearheads our Investment banking division, while also providing expertise in taxation & insurance advisory. With a successful history of fundraising & forensic accounting at PWC, he has raised funds exceeding INR 500 crores & holds a partnership position at a leading CA firm in North India.



JUGAL HARPALANI CA, CFA Head, Research

lugal heads our research & operations, investment specializing in equity & alternative asset strategies, managing strategies for Client Associates with AUA exceeding \$3.5 billion, and collaborating with US-listed SPACs. He also brings extensive experience in equity, mutual fund teams, & corporate/project finance. primarily in real estate & hospitality.



**SUHAIL MAINI**AVP- Family Office

Suhail looks at consumer stocks coverage & family offices management.

Previously he was part of HDFC Bank & ICICI Securities in their Investment Advisory division.



SAHIL ARORA SVP- Family Office

Sahil has more than 10 years of experience in the field of finance and investment with a great understanding of clientele operational needs.

He kick-started his career in this industry with Franklin Templeton and was Previously associated with Client Associates as a Senior Analyst.

Sahil currently looks after our operations team.

## Research Team











**Rohan Srivastava** 

**RAJIV KUMAR** 

AVP- Family Office CFA, AVP- Family Office

Ashwin looks at private financials coverage & relationship management.

Part of Investment Team for a leading impact focused VC Fund where he has overseen investments of greater than Rs 100 cr in FY21.

Previously worked with Deloitte In Equity Valuation.

Head - Real Estate

Founder of Reality Decoded with more than 2 decades of experience.

Ashish is Ex Indian Army post which he has had leadership positions in Gap Inc, American Express, IBM, Max New York Life Insurance and Serco Plc with a total transactional value exceeding \$5 billion.

Ashish has been instrumental in assisting clients switching out from physical assets where significant hurdles have been faced by families for several years.

**Advisor Family Office** 

Rohan, is an investment professional, has guided 150+ HNI families, providing financial advice, fostering freedom, and spreading financial literacy. With \$10M management experience, he excels in personal finance, risk advisory, and behavioral management. His services encompass insurance, succession planning, lending, and more. An MBA from the Intl. School of Business & Media, he's held pivotal roles at Client Associates, Unilever, Jaro Education, and Reliance Industries Limited.

Manager

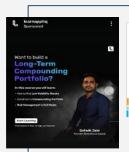
Rajiv Kumar, Manager Operations, BA, DCPA, CIC.

He has more than 21 years of experience in information technology, Mutual Fund Institutional/Retail sales support, Retirement Fund Portfolio Advisory Services and Management Information Systems (MIS).

He was in leadership role at S.P.A Securities with AUM upwards of 3500 crores collaborating with senior management to formulate organisational

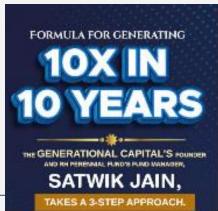
## Recognition received











Guest Speaker - Learnapp

Guest speaker at CFA Society India

Top 10 Startups Wealth Management

Formula for 10x in 10 years

## Recognition received





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- 3 Me is a strategic inventor in Blace Plus, on invarie-tech protform, an angel inventor, panetals at scritics international conferences, powietrs, and great literating of sorticle institutions like Armity international. Mit documents also also in edightened net, isomopp, thread-our among atthout.







Register Nov.: http://Enktr.ee/Yuva\_Esummit

Board of mentors at enlightened Knowledge + Mentorship - Career Success

Satwik Jain invited as a guest speaker and angel investor at Udyami, annual venture investment summit at SSCBS, New Delhi

Venture Partner - Venture Catalysts

Guest Speaker at Investor Accelerator Summit (Goa)



"A magical phenomenon for a spark to blaze into a glorious flame, when a "Golfing wand" is handed over to a child who truly cherishes it"- Vandini Sharmalt was humbling for Generational Capital to be the proud co-sponsor of Shubhankar Sharma Golf Invitational by India's top global golfer, 26 year old Arjuna Awardee Shubhankar Sharma attended by more than 100 junior golfers at Chandigarh Golf Club with the noble initiative of encouraging golf among the juniors.

"A word of hope or kindness is like an oasis in the desert" - Shrimad Bhagwad Geeta

Generational Capital as a growing responsible corporate citizen has started its Corporate Social Responsibility initiative by donating 50 blankets and food across New Delhi.





## **Testimonials**





Rakul Preet Singh (Leading Bollywood Actress)

"I would talk of the instant impact if I have to talk about the team. The energy these young individuals have is heartening to see. They have managed to add monetary & non-monetary value to my finances & the best part is, the entire process seemed effortless."



(Bollywood Actress, Miss India 2018)

"Satwik & his team have become friends with our family on whom we can trust to navigate the journey towards financial freedoms!"



Mrunal Thakur (Leading Bollywood Actress)

"I have interacted with the team through market cycles & am impressed by their ability to stay calm and identify megatrends across the spectrum of investments!"



## **Testimonials**





#### Shri Vibhakar Shastri

(National Spokesperson, Indian National Congress)

"Generational Capital is conservative with its approach towards money but is very good at spotting new opportunities in the market.!"



#### Shubhankar Sharma

(Arjuna Awardee, No 1 Indian Golfer)

"Knowing Satwik for more than 20 years as a golfer, he approaches financial planning like golf knowing when to be aggressive and when to stay low delivering optimum returns.!"



#### Lt Gen RKS Kushwaha

(The 26th Director General & Colonel Commandant , Ordnance Services)

"The team has assisted us in streamlining our financial resources and crafting a wealthbuilding plan for the upcoming decade!"

## **Testimonials**





#### **Pulkit Bansal**

(Promoter, Liberty Shoes)

"The team comes up with a multi-faceted approach to simplify complex investment themes.!"



#### Alpana Sharma

(Promoter Group, Mdi Networx))

"The team is very apt in handling liquidity & working capital requirements through its bespoke treasury solutions!"



#### **Aman Jain**

(Co Founder, Go Paisa Netventures)

"The team brings significant insights into global & domestic markets across asset classes. Working with them proved to be invaluable, & we look at a continued long-term relationship with them.!"



#### Kumar Babu Vardham

(Director (IQVIA, NYSE Listed Technology Conglomerate))

"The team has helped consolidate our finances & devise our wealth-creation journey for the next decade!"

## Backed by a strong advisory board





Dr. (Prof.) M.C. Misra

(FRCS, D.Sc., FAMS, MS, MBBS)
Healthcare Advisor
(Ex-Director- AIIMS)



**Abhinav Sonkar** 

PE/VC Advisor Entrepreneur| Investment Banker| Angel Investor| PE/VC| IIM

(Ex- AVP (PE/VC)- Axis Bank, HDFC Bank)



Col. Sanjay Kumar Jain (Director Serendipity Movers, India Head PJS Overseas, Ex Express Clinics, Commandant- Northern Command Vehicle Depot)



Harsh Vardhan Wadhwa

(Director Ai Champdany Industries Ltd Alumni of Harvard Extension School)



Vinit Garg
Founder & CEO at Mylo (ITC, Indiya
Capital funded leading D2C brand).

He is an alumnus of the Indian School of Business (ISB), Hyderabad



## What we do

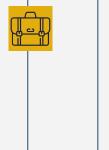
#### INVESTMENT BANKING

- Private Equity, M&A & Early-Stage Investments
- Strategic Corporate Finance support
- Working capital financing solutions
- Structured financing through partner lenders

#### **MULTI FAMILY OFFICE**



- Manage the entire balance sheet
- Family centric, holistic advice
- Sourcing best fund managers and investment ideas
- Keep track of consolidated reporting
- Portfolio review and reporting



#### **ESTATE PLANNING**

- Family constitution viz. Family Boards, Family Councils etc.
- Trust formation & management
- Structuring for global Indian families



#### **PORTFOLIO MANAGEMENT SERVICES**

- Clear, robust & effective, actively managed investment solutions
- Focus on current and emerging monopolists
- Expertise in forensic accounting & proprietary fraud research





## What we do

## REAL ESTATE ADVISORY

- Investment management
- Cross residential commercial
- Structured real estate





- Corporate and personal tax compliances
- GST compliances
- Tax due diligence
- Advisory and compliances under the Foreign Exchange Management Act, 1999



#### **INSURANCE**

- Designing a comprehensive policy addressing the risks of mortality, morbidity, longevity and interest rates
- Outsourced tie-ups with all leading insurers







## Family office aims

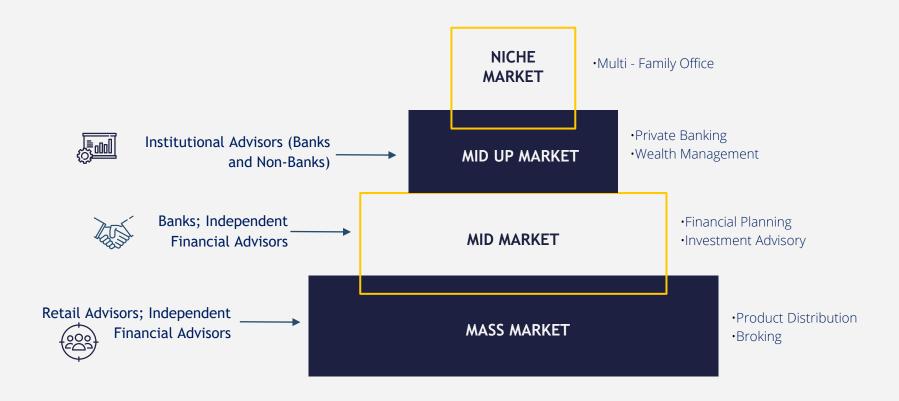


TO CONTROL A CLIENTS ASSETS BY HAVING A FINANCIAL SYSTEM IN PLACE

- **BIG PICTURE ANALYSIS** | Bird's eye view of your financials
- **WEALTH CREATION POLICY** | Annual target of your incremental assets
- ASSET ALLOCATION POLICY | Would not allow to tamper with your risk
- **INVESTMENT MANAGEMENT** | Defines rules for selecting specific assets
- PORTFOLIO RE- ALLOCATION | To improve return per unit risk
- **PORTFOLIO REVIEW** | Helps in taking decisions based on facts
- **WEALTH CREATION POLICY** | Should be reviewed every year
- **ESTATE PLANNING POLICY** | Should be reviewed every year

## Hierarchy of the industry







# Our Guiding Principles

## **Our Guiding Principles**



We believe that any successful relationship demands a profound sense of personal compatibility. This implies clear understanding of goals and objectives & a mutual appreciation for common and permanent values.



#### **IRREPLACEABILITY**

Your capital represent the savings and lifetime work of your family. We have the utmost respect for its irreplaceability & protection.



#### **SURVIVAL OVER RETURNS**

We strongly believe capital survival is a prerequisite to capital growth & that the choice between the two is an easy one.



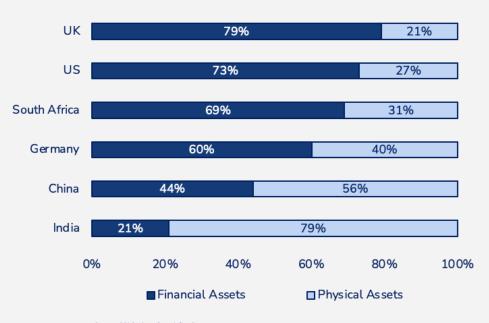
#### TIME RATHER THAN TIMING

We have witnessed wealth being generated in short spurts unlike tidy excel projections of bookish theories.

## The purpose is to compound your wealth



#### DISTRIBUTION OF FINANCIAL & PHYSICAL ASSETS, GLOBALLY



#### ASSET ALLOCATION ACROSS WEALTH SPECTRUMS IN INDIA

Asset Class	Indian Retail	Indian HNI	Indian Family Office
Real Estate	56%	27%	15%
Gold	12%	5%	2%
Debt	28%	21%	13%
Equity	4%	37%	50%
Alternatives	0%	10%	20%
Post-tax Returns	7%	10%	12%
Wealth Multiple	27x	135x	278x

Source: Julius Baer

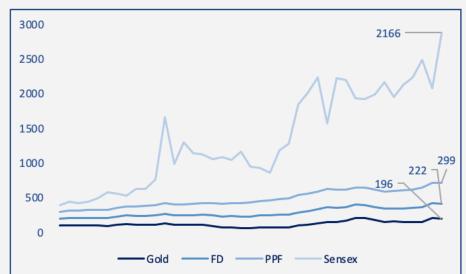
Source: RBI Savings data, Julius Baer

## Asset class returns & the journey of sensex

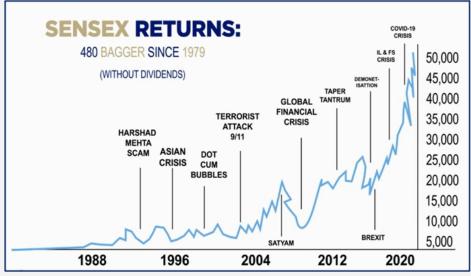


## INFLATION ADJUSTED RETURNS OF SENSEX VS THE REST

## (Rs 100 invested in 1981)



#### **JOURNEY OF SENSEX**





## Break-even Analysis



## Process driven alpha



STEP 5:

MODEL PORTFOLIO

STEP 4:

WHITELIST PRODUCTS

STEP 3:

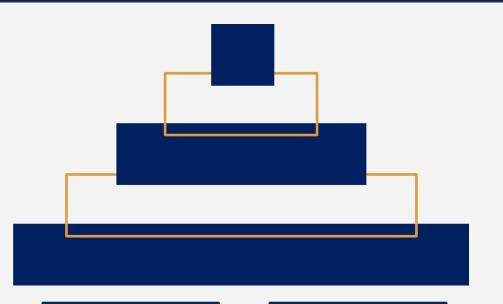
**QUALITATIVE ANALYSIS** 

STEP 2:

QUANTITATIVE SCREENING

STEP 1:

**FUND UNIVERSE** 



## QUANTITATIVE FACTORS

Performance Risk parameters Return factors Peer Analysis

#### **QUALITATIVE ANALYSIS**

Fund Manager Experience Investment Strategy Risk Management Institutional Factors INVESTMENT COMMITTEE VOTING

ASSET ALLOCATION ANALYSIS

# Product driven alpha

#### **HEDGE FUND STRATEGIES**

Products that provide a cushion to the overall portfolio

#### **PRIVATE EQUITY**

An opportunity to invest in the growing start-up space of the country

#### PMS / AIF

Generating returns through quality & independent portfolios managed by top fund managers of the country



#### MUTUAL FUNDS

Tax efficient traditional investments

## CROSS BORDER STRATEGIES

Creation of international assets

## **DEBT STRATEGIES**

Stable returns generated by top fund managers of the country

## REAL ESTATE FUNDS & STRUCTURES

Alternative products with high alpha generation capabilities

## "GC IB- Select fundraising & valuation engagements"



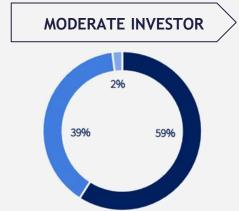
gopaisa	GoPaisa.com has a mission to revolutionize the shopping & help to shop smart.	ASL, AKAL SPRING LTD.	Akal Spring Ltd manufactures automotive components.	FAHRENHEIT DESTER APPAREL	One of India's largest retail clothing brand for Men's wear advised on valuation to private placement.
supply <sup>6</sup>	A wholesome nutritious meal that's ready in 30 seconds. Be Meal-Ready On-the-Go with Supply6.	IGOPL OFFSHORE	IGOPL Offshore Pvt. Ltd Mumbai based Oil & Gas Company for Pre IPO level evaluation.	SETTLRS	Assisted in valuation for pre series A round.
MindPlus	Moving the Body to Heal the Mind ·	advisory m	AdvisoryMandi.com: Noida based company developing tech solutions in stock advisory and strong trading segment.	∆ inkal	Assisted in valuation of dairy division for fund raising from private Middle East investors.
GARS  JAI GEARS PVT. LIMITED	Jai Auto Pvt Ltd manufactures more than 2000 different type of gears.	HUM	Hyper-local startup whom we advised on valuation for a potential fund raise from Ludhiana based angel group.	(Mar/hal	Pre-IPO valuation for private placement from one of India's largest leading investors.

## The power asset allocation



Asset allocation is an essential concept as it directly ties the composition of your portfolio to your financial goals and aspirations. It also helps you factor in your investing time horizon, comfort with risk and liquidity needs, or funds for unexpected expenses.









Bonds



Cash

## The power of asset allocation (equity)





The portfolio allocation is done using the Multi-Factor Approach wherein the final allocation is a weighted average of allocation recommended by each individual factor. This individual factor allocation is determined using historical quartiles. Any residual allocation is invested in CRISIL's short term bond fund index

	Monthly Rebalancing	100% Debt	50/50 D/E (Rebalanced)	50/50 D/E (Static)	100% BSE 500 TRI			
CAGR	10.46%	8.53%	9.19%	8.73%	8.94%			
Avg. 1Y Rolling	10.52%	8.60%	9.37%	9.01%	10.02%			
Avg. 3Y Rolling	11.79%	8.52%	10.69%	10.37%	12.32%			
Avg. 5Y Rolling	11.93%	8.66%	10.74%	10.42%	12.25%			
Sharpe	0.442	N/A	0.352	0.309	0.235			
Portfolio SD	2.95% N/A		2.67%	2.65%	5.26%			

According to our strategy, monthly rebalancing outperforms all other portfolios on CAGR and delivers the highest Sharpe (returns adjusted for volatility and risk).

## The power of asset allocation (debt)



2 4	8 C D E		AD	Af	AF	AG	AH	Al	Al	AK	AL	AM	AN	AD	AP	AO
1	Debt Portfolio Deep Dive	e											7.55			
3		MP/WL														
10																
4		SEBI Category  Portfolio date			Credit Risk Fund											
		Portjono date	31-Dec-20	31-Dec-20		31-Dec-20	31-Dec-20	31-Dec-20	31-Dec-20	31-Dec-20	31-Dec-20	31-Dec-20	31-Dec-20		0 31-Dec-20	31-6
6	Max exposure		S8I Corp Bond Fund-Reg(G)	UTI Corporate Bond Fund- Reg(G)	Aditya Birla SL Credit Risk Fund Rog(G)	Axis Credit Risk Fund-Reg(G)	DSP Credit Risk Fund-Reg(G)	Franklin India Credit Risk Fund(G)	HDFC Credit Risk Debt Fund-(G)	NCIGI Pru Credit Risk Fund(G)	IDFC Credit Risk Fund-Reg(G)	Kotak Credit Risk Fund(G)	L&T Credit Risk Fund(G)	Nippon India Credit Risk Fund(G)	SBI Credit Risk Fund-Reg(G)	UTI Credi Fund-Re
30	The state of the s	Total under watch	0.00%	0.00%	20.39%	4.37%	0.00%	33,40%	21.88%	13.81%	12.08%	8.07%	0.00%	30.05%	6.78%	6.70
31																
- 32		Net YTM	3.9%	4.4%	5.8%	6.1%	4.1%	8.3%	6.7%	6.1%	5.4%	5.6%	4.6%	9.7%	5.5%	5.51
- 33		Expense Ratio	0.8%	0.6%	1.9%	1.7%	1.5%	0.6%	1.6%	1.7%	1.7%	1.7%	1.7%	1.7%	1.6%	1.69
34		Avg Maturity	2.97	3.15	2.37	1.60	0.36	2.45	2.37	2.50	3.58	2.48	2.81	1.74	2.87	1.9
- 35		Mod Duration	2.52	2.58	1.81	1.20	0.24	1.58	1.90	1.92	2,78	1.71	2.28	1.20	2.31	1.6
- 36		Avg Credit Quality	AAA	AAA	AA	AA	AAA	Sub AA	AA.	AA	AWA	AAA	AAA	Sub AA	AA	AM
- 37		AAA%	100%	100%	37%	31%	47%	24%	39%	32%	55%	46%	70%	1456	36%	479
- 38		AA%	0%	0%	40%	61%	47%	31%	48%	48%	38%	42%	30%	10%	53%	385
- 39		Sub AA%	0%	0%	22%	8%	6%	45%	13%	20%	5%	13%	0%	76%	10%	15%
- 40		Dec-20	28,522	2,855	1,634	560	306	3,638	6,601	6,735	811	1,845	245	1,235	3,671	31
41		Nov-20	27,761	2,533	1,662	570	315	3,567	6,480	6,685	804	1,851	251	1,284	3,699	349
- 42		Jan-20	10,642	728	5,184	1,205	1,318	5,585	14,487	12,381	1,564	5,104	1,728	4,930	5,055	1,11
43		1 Month Drop	2.7%	12.7%	-1.6%	-1.8%	-3.1%	2.0%	1.9%	0.7%	0.9%	-0.3%	-2.5%	-3.9%	-0.8%	-10.9
- 44		Monthly AUM drop	5.2%	6.2%	-18.1%	-9.6%	-27.6%	-4.5%	-10.0%	-7.0%	-7.7%	-14.7%	-50.4%	-24.9%	-3.1%	-21.5
· 45 · 46 · 47												cii				
49	Debt Portfolio value in lacs	Please clear junk values FIRST and then enter values														
50	(C	Net YTM	3.9%	4.4%	5.8%	6.1%	4.1%	8.3%	6.7%	6.1%	5.4%	5.6%	4.6%	9.7%	5.5%	5.59
51		Portfolio Weightage	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0,0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.05
62																-

According to our strategy, monthly rebalancing outperforms all other portfolios on CAGR and delivers the highest Sharpe (returns adjusted for volatility and risk).



## Contact us

#### Corporate office

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Tower, Mall
Road, Ludhiana 141001

Chandigarh SCO 60, Madhya Marg, Sector 26, Chandigarh 160101

## **Thanks**





